

Date: **01/10/17**

Engineering Bulletin: 011701

Effective Date: Immediately

Released By: Greg Hall

Subject: 14650-to-24650 Transition Plan

As you know, we recently launched the T24650 system. This will replace the T14650 system. Below is the transition plan that should have been communicate to you during the training sessions at product launch. Our apologies for not getting this information out sooner.

- Quote requests or PO's following launch should be fulfilled with 24650 unless it is for replacement or project completion purposes. New projects should be quoted as 24650 and pricing reviewed on an individual basis.
- Pricing of the 14650 parts have been updated to match 24650 pricing. This resulted in an overall average price increase of approximately 11% for the 14650.
- The 14650 price book sections have been removed and the non-thermal and single p&d options are now included in the 24650 sections on-line. The printed version is planned for distribution by the end of February.
- The 14650 profiles will be kept active through June. At that point they will follow the obsolescence process.
- 14650 parts will be blocked with an asterisk (*) in the internal EZ Estimate spreadsheet effective 1/16/17. Updated CDM and client versions will have these parts removed and distributed the week of 1/16/17.
- 14650 parts will be tagged with 'obsolete' in the client database and estimator's standalone version of Glazier Studio by DeMichele.
- We are in the process of collecting the 14650 punch dies from the field. These are currently lender dies, so no replacement die sets are needed.